



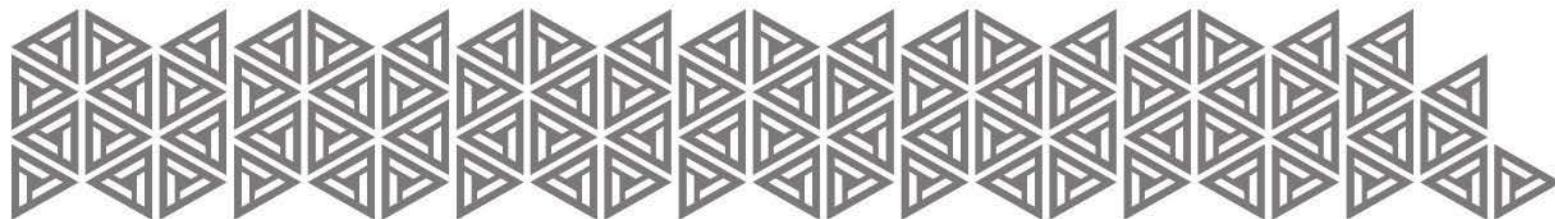
## BUSINESS PROFILE

**FABRICA INTERNATIONAL**

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# WHO WE ARE

**To turn your ideas into reality, we Fabrica International is here....**

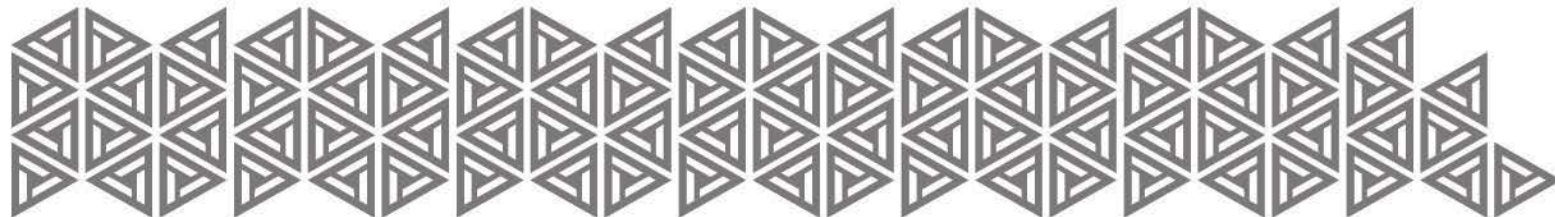
Importing quality products from suitable sources at affordable prices within the given schedule is not always easy. To make it happen and turn ideas into reality, Fabrica International works as an efficient Buying Agent having corporate offices in Bangladesh (Dhaka) and China (Guangzhou). For Readymade Garment Importers from different parts of the world, Bangladeshi factories undoubtedly are one of the topmost choices for its low-price. Again, fabric and other accessories are not always available here. Eventually, International Garment importers as well as the factories are in need of sourcing required fabric and accessories from Japanese, Korean, Chinese, Indian, or other textile mills.

Fabrica International is officially affiliated with many renowned textile mills in these designated countries. Numerous other textile mills are in good affinity through long term business. From those qualified sources it supplies expected fabric and accessories to the buyer or assigned factory as per requirement maintaining all the queries and qualities.

**DOMESTIC & FOREIGN**

**FABRIC DEVELOPMENT  
AND SUPPLY**

Apparently, Fabrica is also a favorite among many verified Garment Buyers from Europe and the USA along with garment factories in Bangladesh, Vietnam, and India for its yet given relentless services. In need of readymade garments, Fabrica source the suitable factory as per the requirement of the Garment Buyers and provides all support as a local agent of the buyer until the shipment of the product. Basically, Fabrica is a hub of business to the fabric and garment buyers as well as Textile and Garment factories as a local commission supplier or buying agent.



# OUR STORY

With fabric wash, we started a small startup in 1997. Gradually thereafter we engaged ourselves in sourcing, supplying, and indenting high quality knitted and woven fabrics in 2007. At present, we are exporting Garments from Bangladesh. Besides, we serve as a local commission agent for international garment buyers.

We have a team of experts in the field of Sourcing, Designing, Quality Control, Logistics, Shipping, Branding, Legal Assistance, and Compliance. We help to turn the ideas of retailers, wholesalers, importers, and specialty stores into Product designing and development, provides Planning assistance (Visual Merchandising), Sourcing Merchandise, Negotiating the product and price, Meeting on-time delivering expectations, Providing expert Packaging and Labeling Solutions, Maintaining Compliance and Quality standards, along with Brand Management and Brand Promotion.

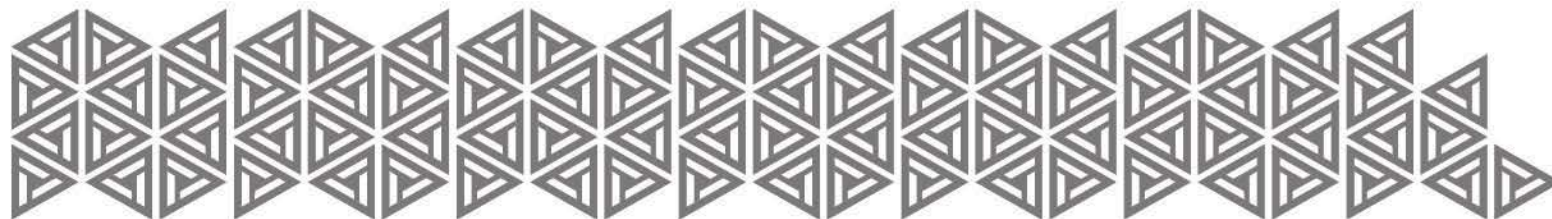
*Alongside quality fabric supply we help you planning and designing sample products to till shipment in your store...*

*"The real beauty of fabrics emerges after wash."*



*Kawsar Ahmed Bhuiyan*

**FOUNDER & CEO**

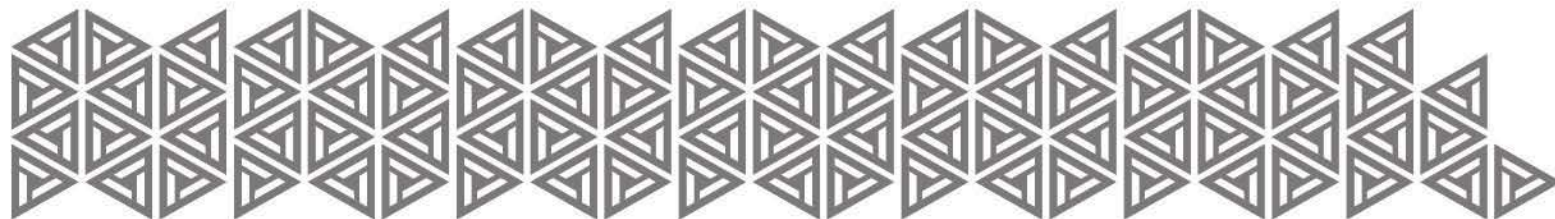


# VISION



Usually, market-leading garment and knitwear retailers, wholesalers, importers, and specialty stores go through a tremendous hassle to cope up with trending fashion and contemporary business competition. Time pressure and vastness of garment and textile industry become a bar in the way to sourcing fabric and other merchandise according to fashion designers' requirements, then negotiating the price and shipping the fabric or merchandise within the schedule is another part of the headache. In this situation, our vision is to reduce this kind of tension. We are in this business for a long and willing to share some burden of your business.

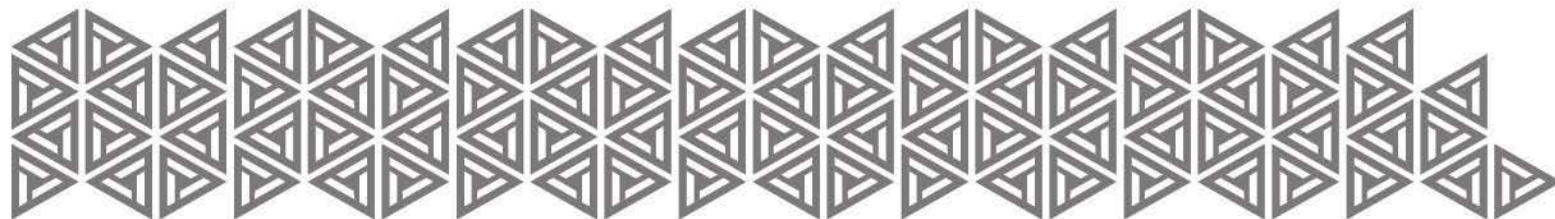
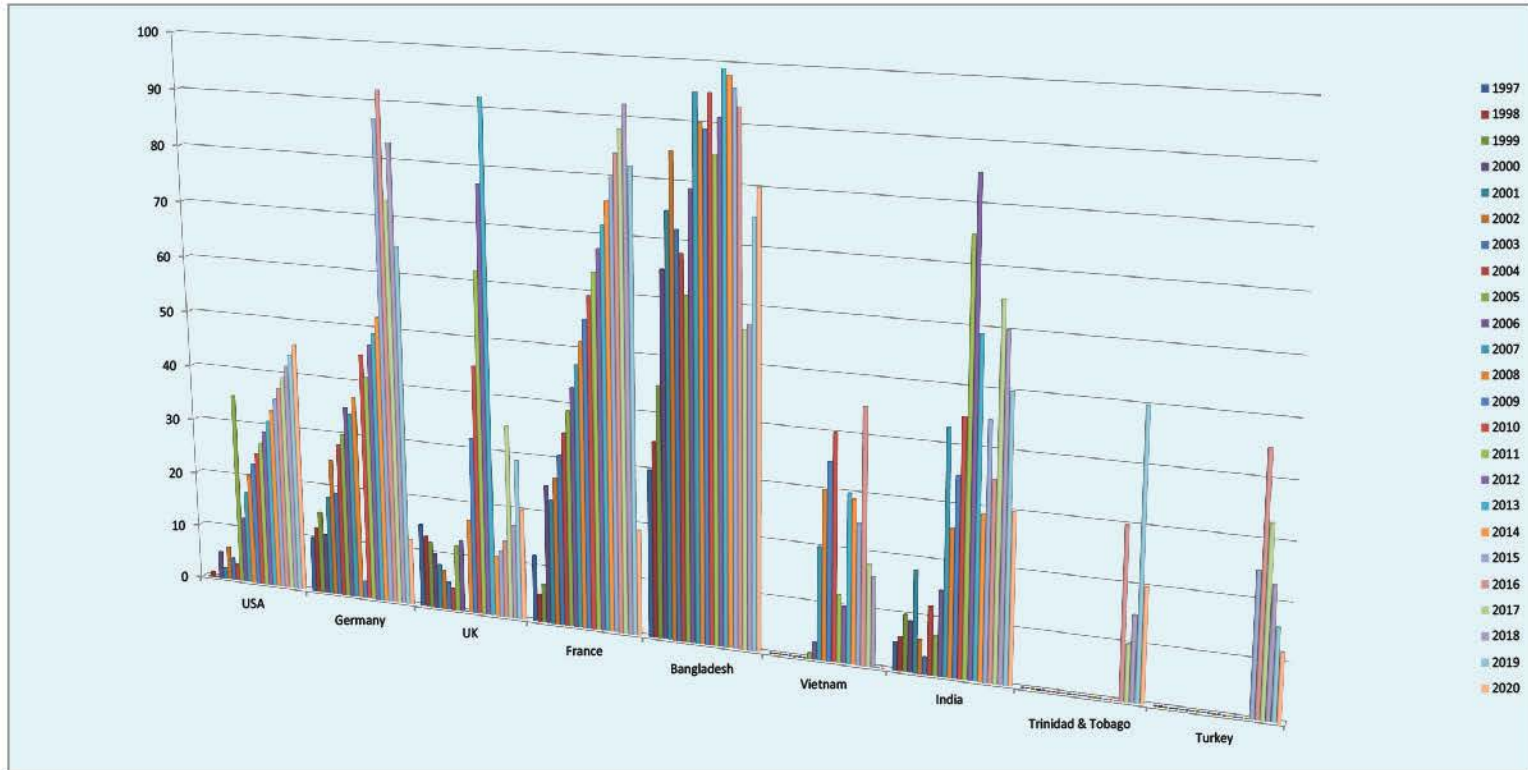
**LET US TAKE SOME RESPONSIBILITY WITHIN YOUR BUSINESS PLAN.**



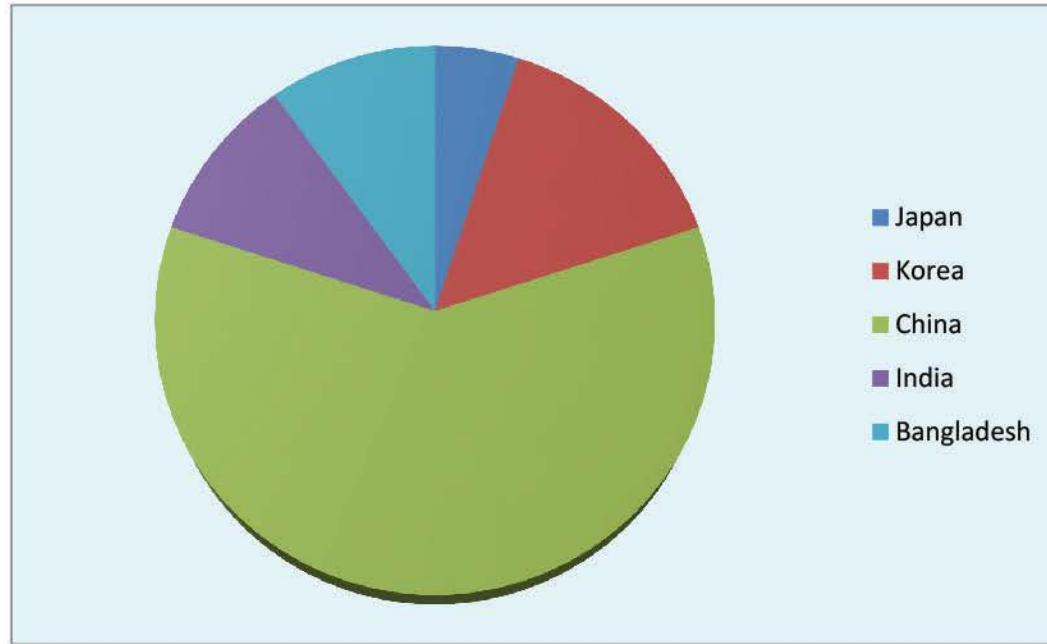


# BUSINESS STATISTICS

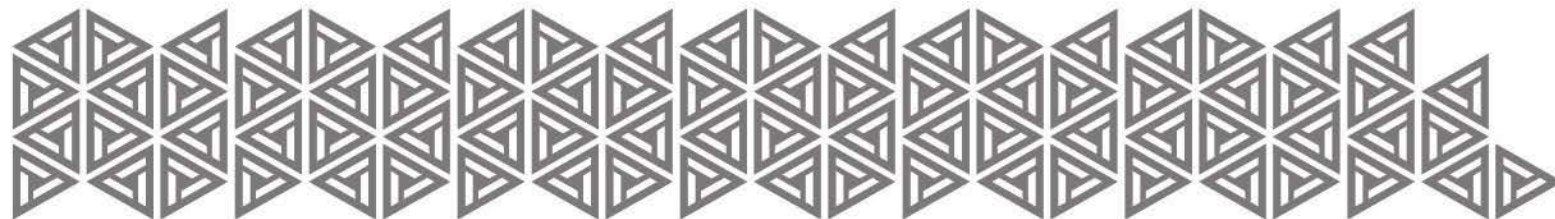
## BUSINESS RATIO AS PER BUYER LOCATION



# BUSINESS STATISTICS



## SOURCING RATIO AS PER LOCATION



# WHY US

Before you work with us, you might have found several Bangladeshi manufacturers on the internet. However, you are still in a fix which one will be the right supplier for you. Will you take the risk or not? It might create frustration, communicating with the manufacturers in Bangladesh for months, but fail to move forward, because miraculously they never say “I don’t do this.”

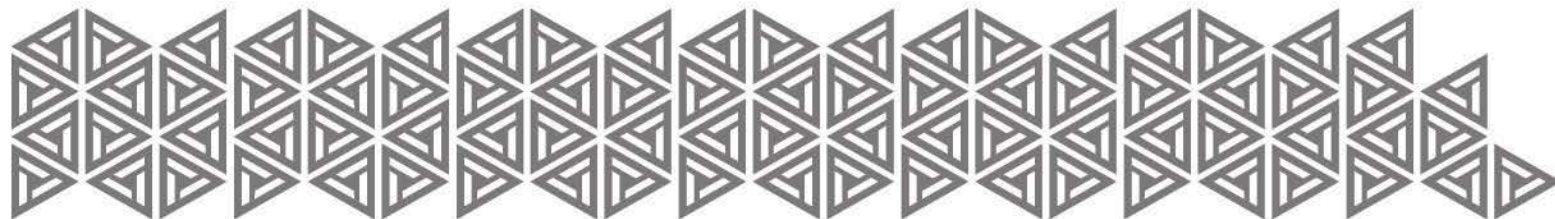
This is why you need someone from Bangladesh who knows Bangladeshi culture and can be “your eyes and ears” to get more accurate information and help make the correct decision on who are the appropriate suppliers. To find the answer “Are they really can do everything or not?” we have some inherent expertise along with experience.

**Experience:** Our team gained experience in the sourcing industry with a wide range of product categories and various types of manufacturers; the company has envisioned its long-term future in Bangladesh and is recognized by a diverse client base of prominent retailers and brands as the partner for strategic global sourcing.

**Sourcing with Absolute Advantage:** We are working with the garment factories for long for fabric supply. Thus we have an extensive business sourcing network with the manufacturers. That enables us in meeting the needs of international competitive price; impeccable quality; on-time delivery; reliability; and the highest standards of service.

**Product Design & Development:** We have a team of designers, who are specialized in Garment and Knitwear designing. They design for several separate regional specifications e.g. EU or USA standard specification. This is why we can deliver the sample product within a short time to the buyer for sample approval after design and accomplishing the required styles.

**Legal Assistance:** We have an appointed law firm with an expert team of trade and contract law specialists. They assist us in agreeing with international clients, mediating trade issues, banking issues, and as well as shipping export goods fluently.



# WHY US

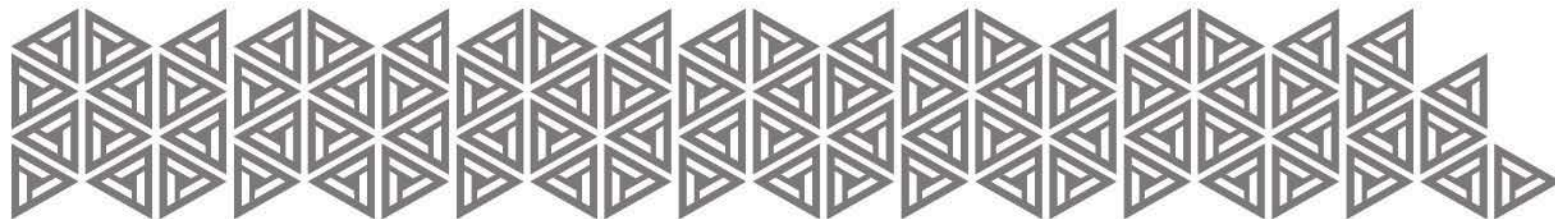
**Profitability:** As we source merchandise without involving wholesalers, trading companies, and other intermediaries; client margins are the best; which results in high profits with the help of a world-class experienced team. We source merchandise as per client requirements and monitor every step for better execution and delivery.

**Integrity and Professionalism:** Our teams have established relationships with local vendors around the country, and intimately understand indigenous policies and business practices that influence the production of goods; thus maintaining a high level of Integrity and Professionalism.

**Process:** The team follows the properly laid out process and customized formats for each process by taking approvals from the buyer at all required milestones. The team ensures that all the procedures, systems, and processes are well institutionalized among the teams of vendor partners and followed to meet the buyer's expectations.

**Compliance:** The team enforces a rigorous 'Vendor Code of Conduct' to ensure the highest ethical sourcing and production standards. All team members undergo extensive training to gain awareness, knowledge, and necessary skills to meet compliance requirements. The systematic inspection process, audits, and comprehensive vendor education ensure production from socially responsible vendor partners distinguishes us from other buying agents.

**Communication:** Our company prides itself on keeping the buyers updated with the order status at each required stage; be it sample development, processing of purchase orders to cost negotiation, troubleshooting at pre-production or production stage, monitoring timelines, and shipping alerts. These activities of keeping the client informed, encompass merchandising, quality and logistics, make overseas production planning and inventory management that much simpler for our clients.



# OTHER FEATURES

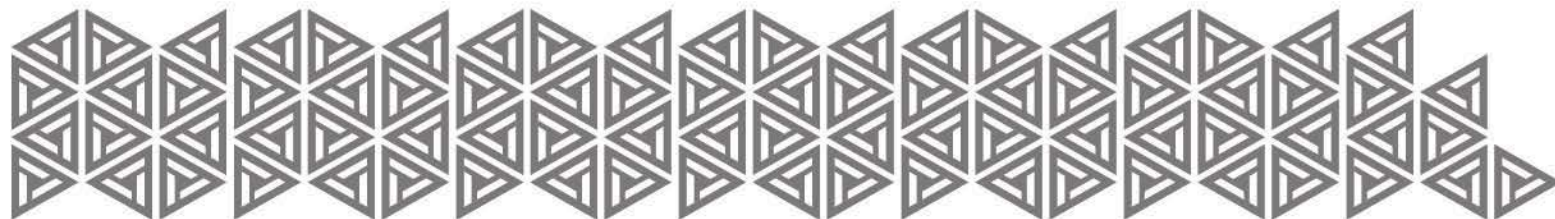
## WE BELIEVE IN

1. To give response and stay connected with the buyer
2. Stick to the instructions of the buyer
3. Try to understand the requisite of the buyer
4. Provide Product Sample/Design/Styles as per requisite
5. After approving the Sample sourcing suitable Factory/  
Fabric/Accessories
6. Price Negotiation
7. Detail Plan with the team and appointed manufacturer
8. Process the order within targeted schedule
9. Procuring Fabric/Garments/Merchandise with extreme  
control of quality
10. Try not to waste raw materials
11. Must not charge commission from the source
12. Exhaustive factory inspection and right information to  
the buyer in right time

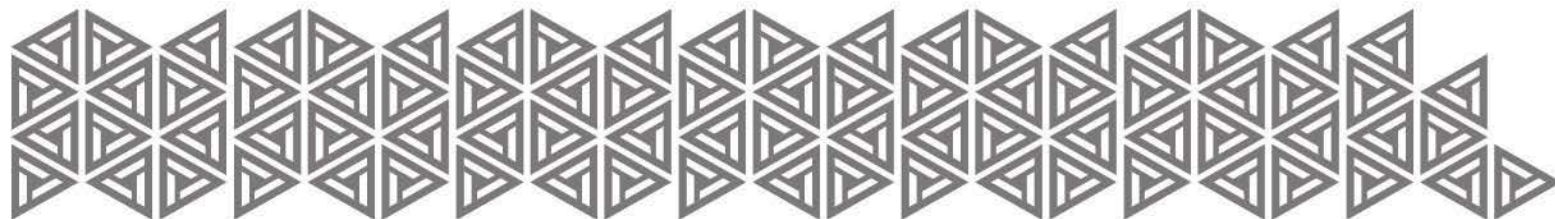
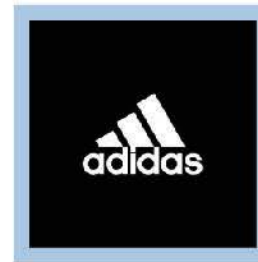
## PROS & CONS

Business can be more streamlined with a responsible Buying Agent, desired targets can be achieved easily if the planning and knowledge of an Agent is good, foreign customer can engage themselves in increasing the business leaving all worries of production, sampling, inspections, quality control, order processing, etc in the hands of a Buying Agent.

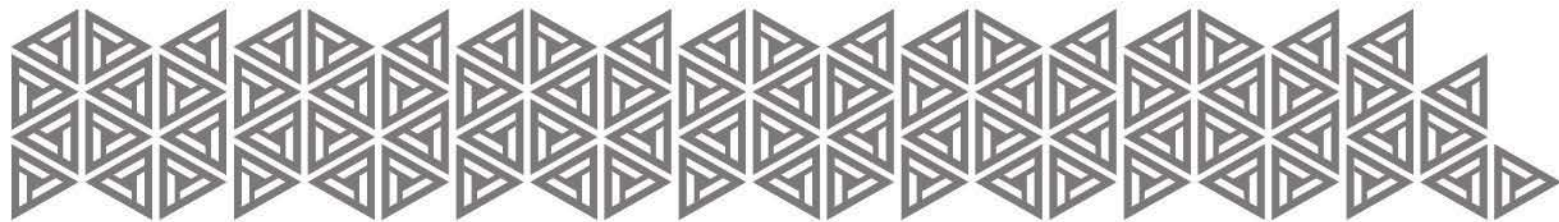
On the other hand, if the buyer agent you are associated with lacks responsibility, it will affect the foreign customer in a much greater way, naming few terms are bad merchandise, delayed deliveries, buying issues with suppliers, and increase in bad debts from the customer as well as the supplier end.



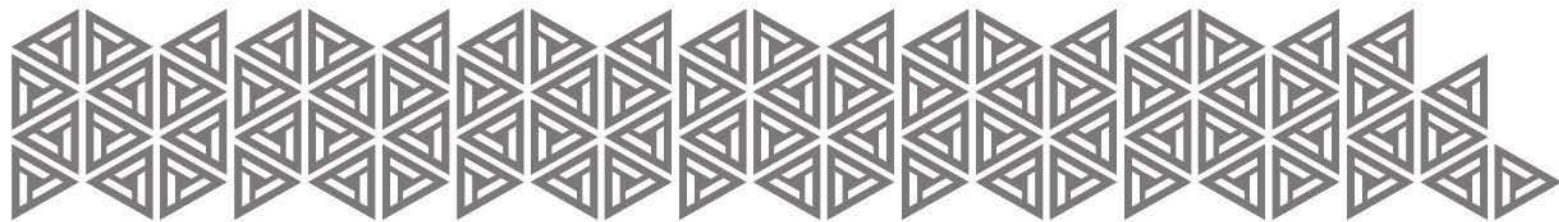
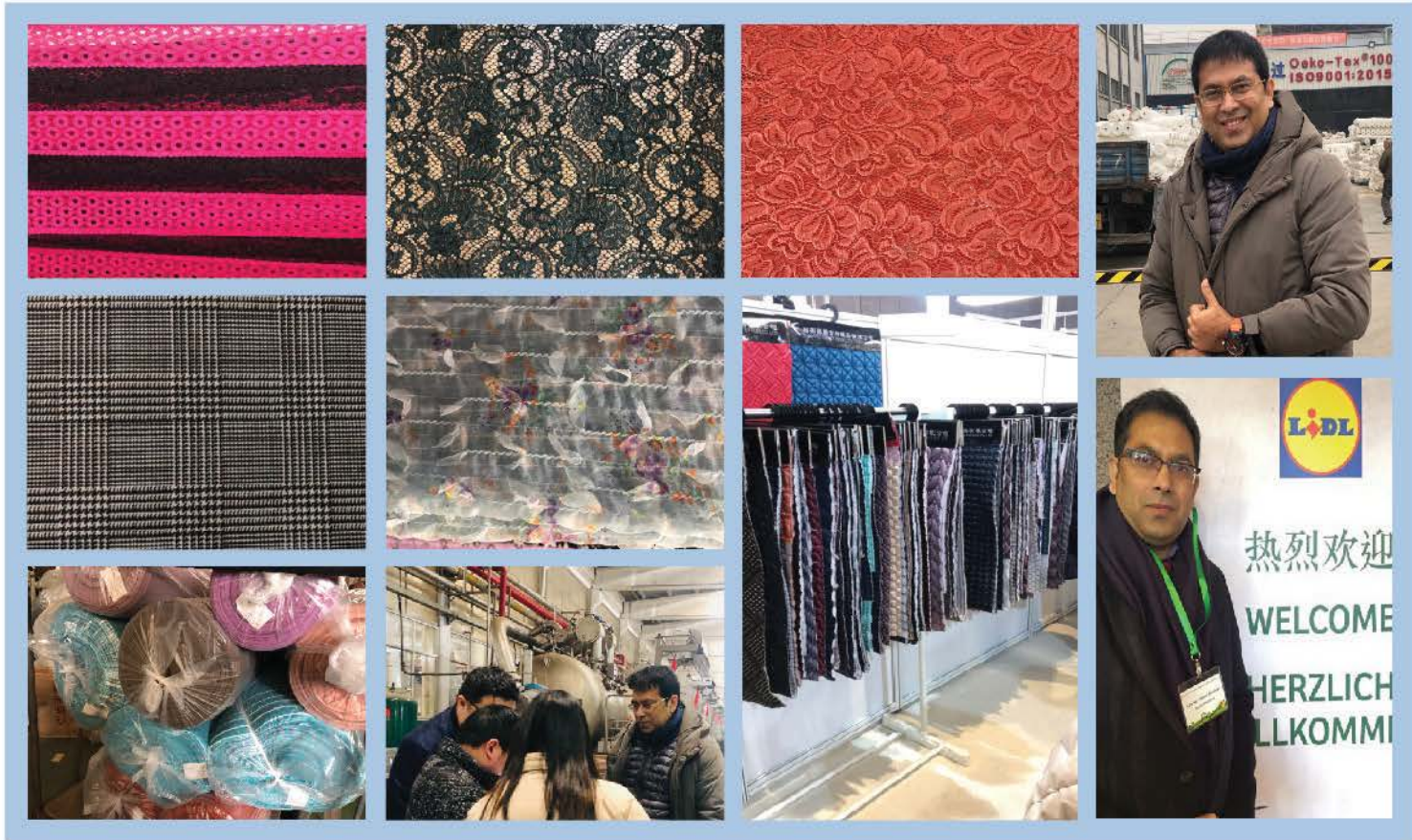
# VERIFIED CLIENTS



# EXPERIENCE EXIBITION



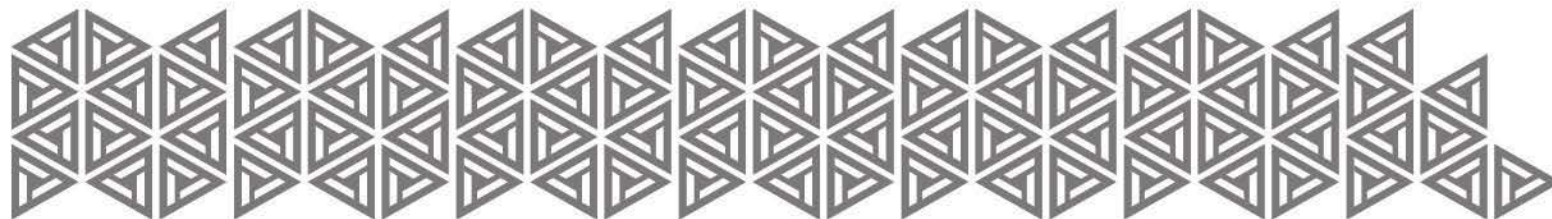
# EXPERIENCE EXHIBITION



# CERTIFICATIONS



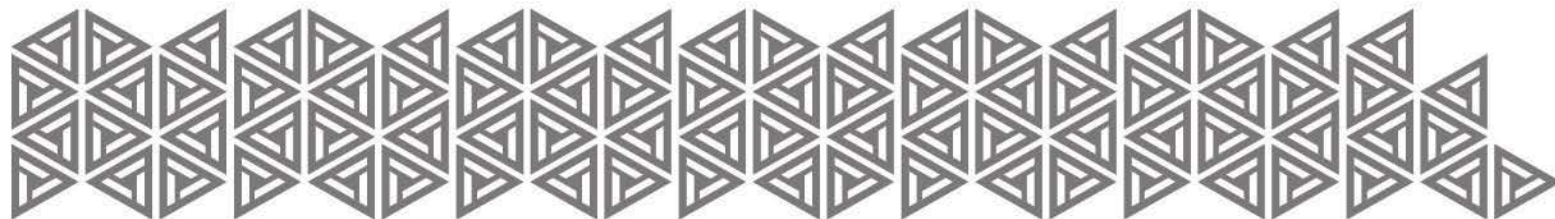
**Ø ZDHC**  
Zero Discharge of  
Hazardous Chemicals



# FABRICS

## FABRICS WE SUPPLY IN GENERAL

Baize	Crêpe and Rinkle in Solid and AOP	Jersey
Canvas	Damask	Jute
Cashmere	Denim: any kind	Knit Denim, Corduroy
Charmeuse	Lyocel/100% Cotton 4.5 Oz ~	Velvet in Cotton CVC
Chenille	Dimity	100% Polyester
Cheviot	Drill	Poly Spandex~
Chiffon	Felt	Ponté Dè Romã
Corduroy	Flannel	S/J, D/J, Hacci, Rib,
Cotton	Fleece	Pique Jaquared, Space Dyed ~
Cotton-Poly	Foil & Embossing	Lace
Cotton Poly Spandex	Softener, washed finished	Leather
Cross Hatch Ring/ Slub/without Slub/plain	Georgette	Light weight French Terry
Cotton Spandex Twill	Gingham	Linen
Crêpe	Interlock	Loycel
	Jacquard	Lycra



# FABRICS

Merino Wool

Mesh

Microfibre

Modal

Muslin

Nylon

Organza

Polin

Polyester

Polyester 100% Chiffon

Polyester Spandex

Pongee

Poplin

R/N/Span Ponte

Rayon

Rib

Sateen /Satin

Scuba

Silk

Single Jersey

Solid and AOP

Space dyed specialty yarn

Spandex

Suede

Suede Valor

T/R/Span

Taffeta

Thermal Waffie

Twill /Toile

Tweed

Various JQD

Various kind of Printing

Discharge print, Digital print

Velvet

Viscose

Viscous 100% 3030 and 4040 etc

Wicking WR WP for Active wear

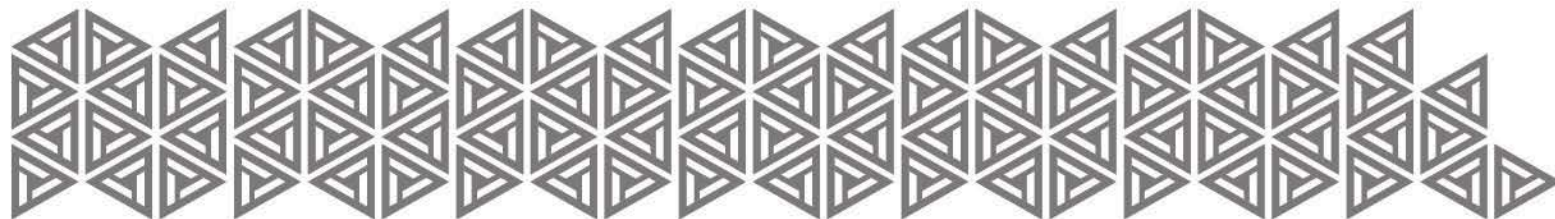
Wool

Y/dyed Jacquard Look

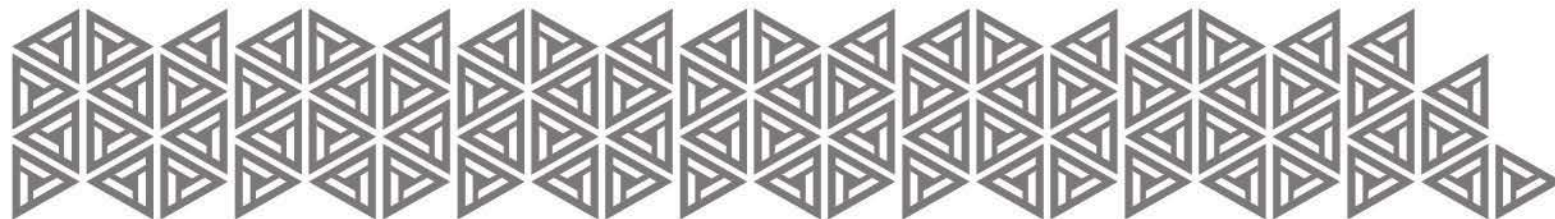
Y/dyed stripe /Feeder/Engineered

## CUSTOM OFFERS

We offer all kinds of support from sourcing to shipment as per buyers requirement for any types of custom fabric.



# GALLERY



# OUR TEAM



**KAWSAR AHMED**

**CEO**



**SHAMIM HASAN**

**COO**



**CHARU LATA**

**CFO**



**MAMUN RASHID**

**CAO**



**JANNATUL ARSHI**

**CMO**



**IQRAMUL KABIR**

**CIO**



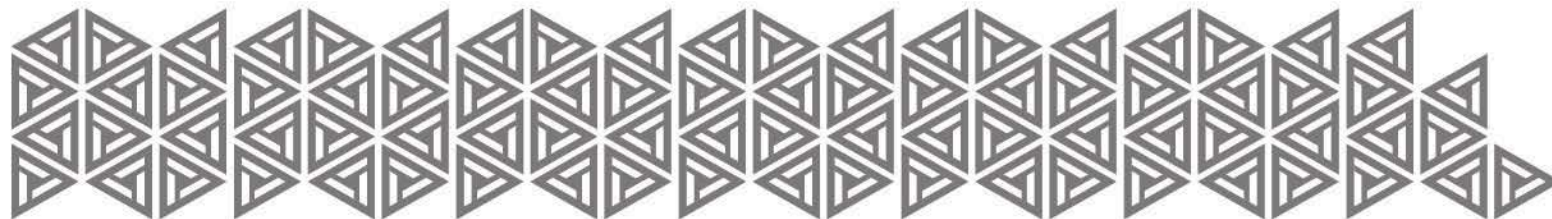
**SHARIFUL ISLAM**

**CHRO**



**MUNIR HASAN**

**CS**



# CONTACT INFO



## Bangladesh Office

N. Nahar 4th Floor  
House No. 13, Road No. 8, Sector-10  
Uttara Model Town, Dhaka -1230  
Bangladesh

## China Office

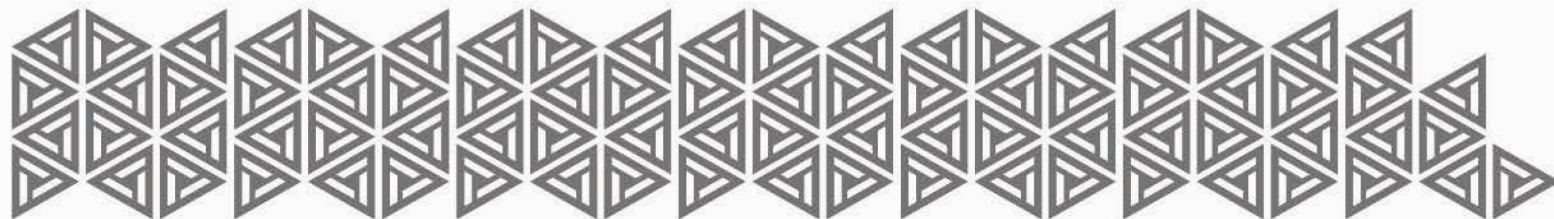
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# BUSINESS AREA MAP

